

# **OUTDOOR DIGITAL BILLBOARD ADVERTISING**

Outdoor media for businesses of all sizes

## **About Good Earth Digital**

We're a technology driven media entity that is a subsidiary of the Good Earth Group.

By combining intuitive software with outdoor Digital Billboards, we're providing digital advertising space through a seamless cloud-based solution where businesses of all sizes can reach consumers through an affordable and effective advertising solution.

We've partnered with a leading national retailer granting us access to their property portfolio of over 200 sites nationally which enjoy a combination of highway and secondary road visibility thus being prime locations to reach consumers through advertising.



# Why Choose Us?



The cost to advertise on billboards have been historically high and are most often only occupied by national/global corporates or large local businesses. Through outdoor media, this allows them to attract high target audiences which small and medium size businesses fail to achieve.

Herein lies the market gap by bringing in an online ecosystem model to an outdoor environment. Arming small businesses with a tool to create brand and business exposure & recognition, we're inspiring fair game of positive value for all business sizes.

### **Product & Services**

Our product & service offering provides flexible advertising options from as little as R7500 (ex VAT) per monthly advertising slot. This allows businesses to capitalize on an outdoor advertising opportunity whilst accommodating their budget.

Our product portfolio consists of high quality LED billboards that are regularly maintained and equipped with a cloud-based software solution for a seamless management process.

### **Target Market**

Our target market includes businesses of all sizes, excluding direct competitors to our retail partner. Our objective is to capitalize on the surging market growth by implementing a disruptive strategy and business model.

As an industry first, we will also be targeting small and medium sized independently owned businesses, as our affordable pricing structure and unique value proposition provides outdoor advertising affordability that had historically not existed, whilst actively partnering with Media Agencies in servicing large national and global corporates.

# **Hybrid Model & Pricing**



#### **Targeting National/Global Brands & Large Independents Segment**

In this segment we continue to partner with leading Media Agencies and Media Buyers & Resellers that procure various media formats on behalf of their clients (National/Global Brands and Large Independents).

#### Benefits for this segment include:

- ✓ Premium site locations at below market rates
- ✓ The Media Agency remains in direct control of their clients marketing campaigns, CI and Brand

#### **Targeting Small Independents Segment**



In this segment, small business can now deal directly with Good Earth Digital and take advantage of the affordable pricing alternatives to promote their businesses at high exposure & premier locations.

Benefits for this segment include:

✓ Previously non-existent affordable pricing structures

✓ High exposure & visibility at premium locations

# **Pricing Structure**

### **Pricing & Exposure**



Advert Cost Per Month (Vat Ex)	R15000	R7500
Advert Rotation & Exposure	<b>Every 5 Minutes</b>	<b>Every 10 Minutes</b>
Advert Duration (In Seconds)	12 Seconds	12 Seconds
Impressions Per Hour	12	6
Impressions Per Day	288	144
Impressions Per Month	8640	4320
Artwork Included Y/N	N	Υ

## **Screen Specification & Details**



	CTM Northriding (Cnr	
Screen Location	Witkoppen and Malibongwe)	
Location Status (Silver/Gold/Platinum)	Gold	
Screen Type	LED DIGITAL BILLBOARD	
Screen Size	6m length x 3m height	
Street Impact & Visibility	Secondary Road	
Dwell Time (Medium/High)	High - 4 Way Traffic Stop	
Active Play Duration	24 Hours	
Screen Functionality	Static/Animated/Video	

## **Our Vision, Mission & Values**

- Through an affordable solution, provide an advertising platform that is designed for businesses of all sizes to reach local consumers
- To become a leading national digital LED billboard advertising brand
- Apart from honesty, integrity, service excellence and a professional work ethic, strive to incorporate vibrancy, innovation and a dynamic structure in our business philosophy

## Our Goals

- Our short-term goal is to implement a host of outdoor digital billboards in Gauteng
- Our medium-term goal is to expand nationally
- Our long-term goal is to acquire privately owned sites nationally

## **Our Support Structure**

Our Management team consist of highly motivated and skilled staff that strive to adopt and maintain the principals implemented across all Good Earth Group divisions. The organization consists of a:

- Management Team
- Sales & Marketing Team
- Digital Marketing Team
- Design Team
- Finance and Administration Team
- o Technical Team
- Structural Installations Team



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